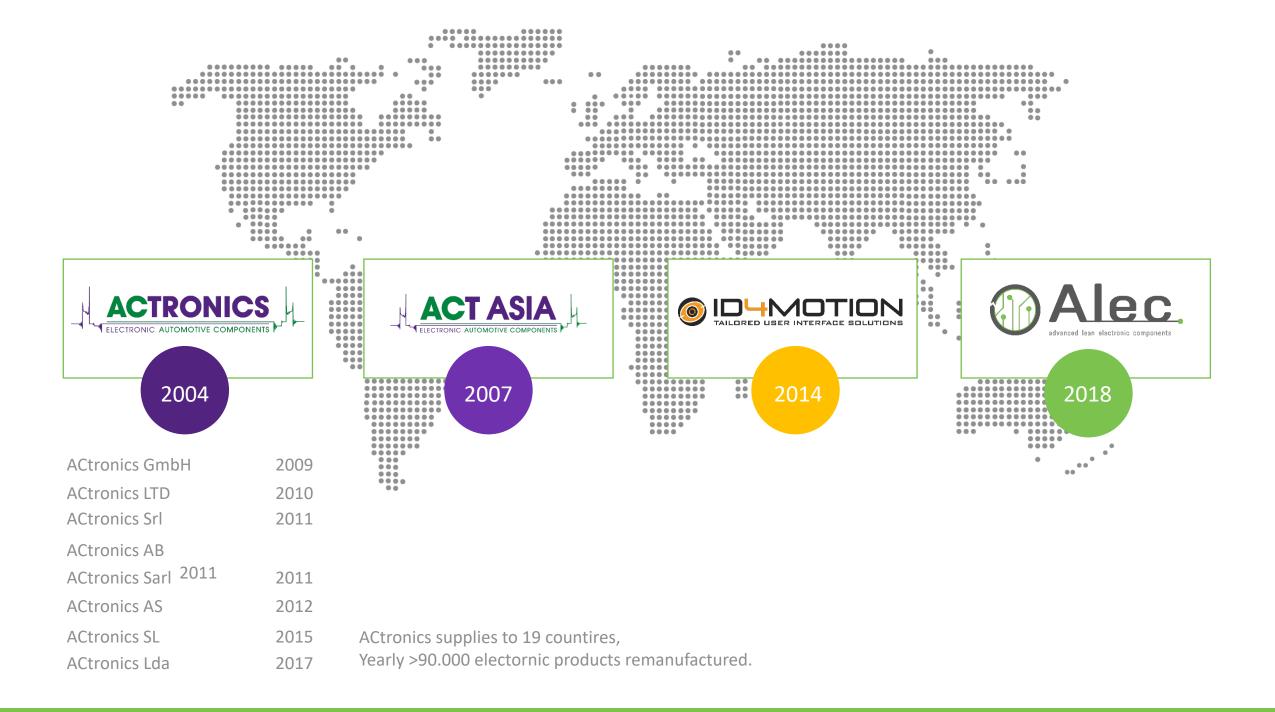


INTRODUCTION

MANUFACTURING

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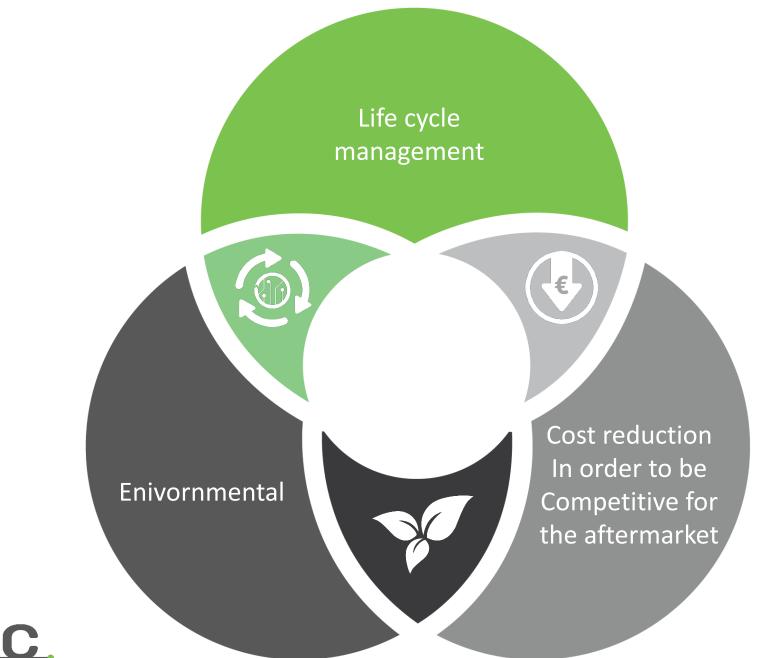
THE WHY

Long Long Long

MANUFACTURING B

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To supply the OE and OEM industry, new expectations

arise:

- Different company strategy needed
- (product leadership)

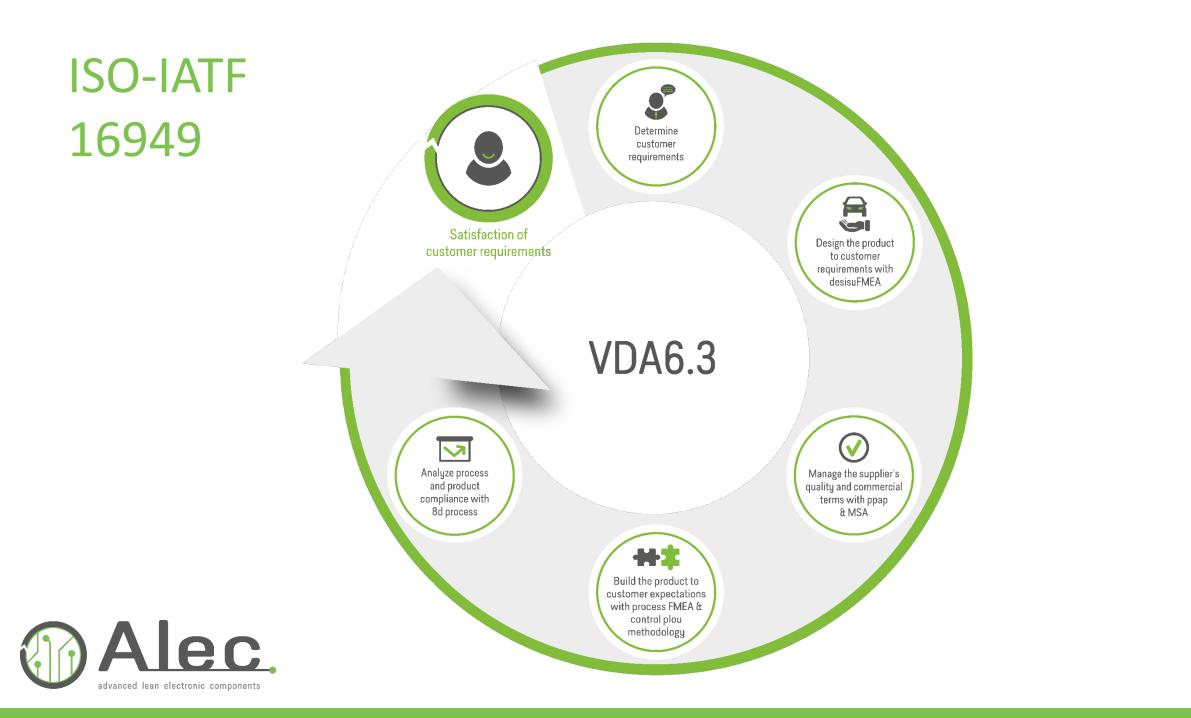


- Different product quality expectations
- Different company process expectations

Due to above... "ALEC GmbH" was born

- Flexible batch remanufacturing
 process
- Low prodution cost in an expensive labour country, with a fast turnaround time





Open-calculation model

Price adjustments during development and production

Customer has influence on price reduction

Customer has influence on remanufacturing concept plan during the design process (can skip or ad parts)

Flexible design process, flexible planning

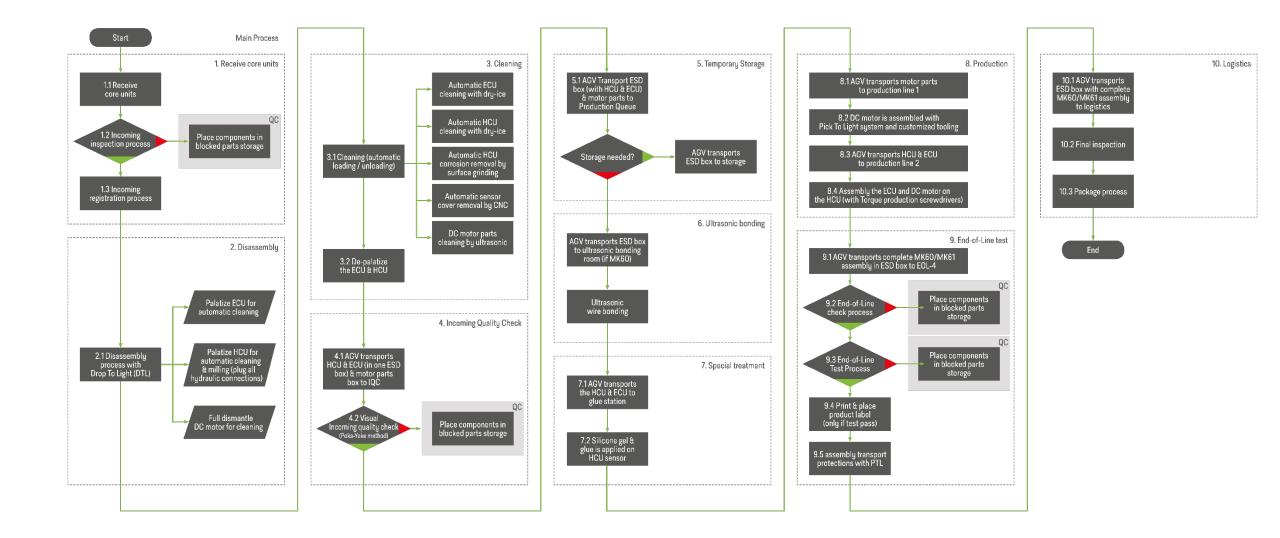
Closed-calculation model

Fixed price agreement (if more time or parts are needed to reman, this is at the risk of the supplier)

Supplier takes full responsibility for the end product.

Structured fixed planning, hard deadlines.

Build the product to customer expectations



Excisting testing







To develop testing







Thank you for your attention

